AGA KHAN UNIVERSITY EXAMINATION BOARD HIGHER SECONDARY SCHOOL CERTIFICATE

CLASS XI

MODEL EXAMINATION PAPER 2023 AND ONWARDS

Aks: 35 Time: 1 hours 50 minutes

INSTRUCTIONS

Please read the following instructions carefully.

1. Check your name and school information. Sign if it is accurate.

> I agree that this is my name and school. Candidate's Signature

RUBRIC

- 2. There are TEN questions. Answer ALL questions. Choices are specified inside the paper.
- 3. When answering the questions:

Read each question carefully.

Use a black pointer to write your answers. DO NOT write your answers in pencil.

Use a black pencil for diagrams. DO NOT use coloured pencils.

DO NOT use staples, paper clips, glue, correcting fluid or ink erasers.

Complete your answer in the allocated space only. DO NOT write outside the answer box.

4. The marks for the questions are shown in brackets ().

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|---|--|
| Q.1. An economic activity is the transfer of goods or services because for each service. | (Total 3 Marks) vices from one person or entity to another and |
| involves exchange of money. Discuss whether the given cases are the examples of | economic activities or not. |
| Case 1: Asma bought a bus that will be used as a so | hool van. |
| | |
| Case 2: Hafeez consumes a washing machine in his | house. |
| | 0 002° in0 |
| Case 3: Saleem bought soft drinks that he will sell in | n his shop. |
| | |
| Q.2. | (Total 2 Marks) |
| Complete the given table by describing a merit and a | a demerit of e-commerce. |
| Merit | Demerit |
| 1. | 1. |
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| (T. 12M. 1 |
| Q.3. (Total 3 Mark |
| In a joint stock company, different meetings are held for different purposes and the requirements of these meetings are different as well. |
| List THREE different types of meetings held by the companies under the Companies Act 2017. |
| 1 |
| 2 |
| 3. |
| Ahmed Shoes Sole Proprietor Ahmed & Sons Partnership Ahmed Shoes Private Limited Private Limited Company |
| Q.4. (Total 3 Mark |
| Ahmed started his business as a sole proprietor. Later on, he converted his business into partnership and then, to private limited company. |
| Directors of Ahmed Shoes Private Limited are planning to convert the company into a public limited company. |
| Explain any THREE advantages of converting Ahmed Shoes to a public limited company. |
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| Q.5. (Total 3 Marks) |
| Describe any THREE functions performed by any ONE of the following departments in a business |
| organisation. |
| Human Resource Department |
| Accounts and Finance Department |
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|) .6. | (Total 4 Mark |
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| The gover | nment of Country X has recently launched a new programme to help entrepreneurs in their businesses. The advertisement issued in this regard is given below. |
| | Want to expand your business? |
| If you wa | ant advice related to a business or need loan(s) on easy terms or want subsidies, our experts le you! |
| We will | facilitate and help you in exploring and entering new markets nationally and internationally. |
| Contact: 000-111- | -9090 |
| Help our living. | country grow, create employment opportunities, improve exchange rates and the standard of |
| | the owner of a private shoes company in Country X and wants to expand his business. The advices were given to him upon responding to the advertisement. |
| | |
| S. No. | Advise |
| S. No. | Advise Convert the company into a listed company |
| | |
| 1 2 f Rameez | Convert the company into a listed company |
| 1 2 f Rameez | Convert the company into a listed company Export the produce in other Asian countries plans to enter into international trade, then explain any FOUR steps that will be followed by |
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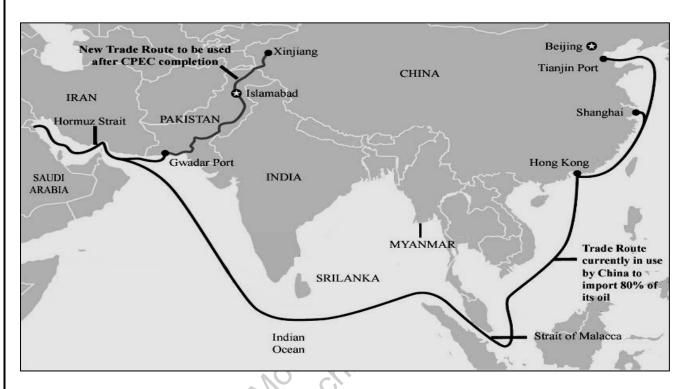
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| Q.7. a. | Zafii main | (Total 4 Marks) is an owner of a small workshop. He sells refrigerators and also provides repair and atenance services to its customers. He is planning to advertise his business in a nearby town agh either billboards or the local newspaper. |
| | i. | Select an appropriate mode of advertisement for the given scenario. Give ONE reason for your selection. (2 Marks) |
| | | |
| | | |
| | ii. | Suggest any other TWO 'modes of advertisement' that is suitable for Zafir's business. (2 Marks) |
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Q.8. (Total 3 Marks)

The China-Pakistan Economic Corridor (CPEC) is a framework of regional connectivity that will have many benefits for China and Pakistan.



| Explain any THREE ec China. | conomic bene | fits of the new | v trade route sh | nown in the give | n map for Pakista | an and |
|--------------------------------|--------------|-----------------|------------------|------------------|-------------------|--------|
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| Q.9. | (Total 3 Marks) |
| Describe any THREE features of effective business communication. | |
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| Q.10 |). | (Total 7 M | arks |
|------|----------|---|------|
| Q.1\ | . | EITHER | urks |
| a. | Tala | al is a sole owner of a business that provides software services to different businesses in to | wn. |
| | In o | order to expand his business further, he is considering the following options: | |
| | • | Convert his business into partnership by admitting his friend Nisar into the business. Open another software house in a nearby town by borrowing money from bank. | |
| | i. | Explain ONE feature of Talal's business. (1 M | 1ark |
| | ii. | If you were in Talal's place, which option would you select? Justify your choice with THREE reasons. (6 M | arks |
| b. | | OR fay Traders have recently received a complaint letter from their regular customer ber Traders. The letter includes information about an incomplete and delayed order. | |
| | | a Communication Manager of Shafay Traders, draft an adjustment letter to be sent to Ambders. Assume the following details to be included in the letter. | oer |
| | • | Subject line Response to the complaint Facilitation and compensation Concluding remarks | |
| | | (7 M | arks |
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